## IT Consulting – Retail Consolidation

**Client**

Our Client is the established chain of retail stores specializing in sporting goods and other related equipments

**Challenge**

The client had different point of sale applications and a different head office system for its locations as they evolved and bought certain business units over different points of time. They wanted to have daily consolidated sales and other MIS on a daily basis. The challenge was to study their existing IT infrastructure at shops and head office and then suggest an IT Strategy which best meets their requirements of a Daily Sales and related MIS.

**Solution**

Nine Dimensions performed an IT Assessment Study of all their existing systems at all locations and prepared an IT Strategy Report which contained

- Inventory of existing hardware and software systems
- Business Goals of its various divisions for the next 5-10 years
- Identify key business drivers for identification of suitable IT systems
- Recommendations for various software for different locations
- Interfacing software requirements
- Implementation plan, phasing and costs

**Benefits (projected)**

- Better Sales and Inventory Planning improve Sales turnover by over 20%
- Daily Item and promotions upload to stores improve repeat business by over 30%
- Integration between stores would help remove stock outs on the floor

**Technology**

Microsoft Office